

# How Partnering With Global Archives Will Increase Your Bottom Line

Global Archives is a full product and service provider of cloud-based document management solutions. With more than 10 years of experience in document, imaging and data management, we are uniquely qualified to support our document management partners.



In addition to providing integrated "Ready to Go" solutions out of the box, we also provide direct sales and marketing support for you with your clients. No one else will be more proactive in helping you get your order as Global Archives. With more than 200 online clients and nearly 6 terabytes of online data (120 million records), we have the experience and customer satisfaction to ensure your success.

## Global Archives Provides ...

- **LockBox™** — Online Repository — so secure that our defense contractors and health service providers trust it over their own repositories.
- **GA Notes** is a great tool that allows you to edit files electronically and update the saved document on our online repository, LockBox.
- **GA Forms** is a cloud-based e-form solution with integrated workflow, business process management, online data gathering and real time reporting.
- Technical and business consulting **support** — you sign up a new client, we are there to make it work for you.
- We are your first line of **defense** on all technical matters.
- **Marketing Startup Kit** — brochures, data sheets, feature articles on why to scan and how you get their business done.
- Participation in our **advertising program**.

## How Our Partners Increase Revenues and Profits

Let's look at a typical Global Archives account revenue stream:

### Client Monthly Operation

- Produces 4 boxes of paper documents
- Uses 5 electronic forms (GA Forms)
- Maintains an average of 80 GB of storage (GA LockBox)
- Employs the GA annotation tool (GA Notes)
- 5 Power Users

### Revenue – Setup per Account

• Form Design <sup>(1)</sup> .....	\$ 2,500
• LockBox Setup .....	\$ 500
• Installation & Training <sup>(2)</sup> .....	\$ 1,500
<b>Total .....</b>	<b>\$ 4,500</b>

### Revenue – Monthly Operations

• Document Scanning .....	\$ 800
• GA Forms .....	\$ 250
• GA LockBox .....	\$ 1,600
• GA Notes <sup>(3)</sup> .....	\$ 250
• 5 Power Users .....	\$ 50
<b>Total .....</b>	<b>\$ 2,950</b>

### Annual Projections with 6 accounts per year

**Total ..... \$239,400**

(1) Includes 25 hours for design, workflow, email notification and reports.

(2) Does not include travel and per diem expense.

(3) GA Notes is a flat fee for unlimited use.